FINANCIAL STATEMENTS

DECEMBER 31, 2021

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INDEPENDENT AUDITOR'S REPORT



INDEPENDENT AUDITOR'S REPORT

TO THE BOARD OF DIRECTORS OF ANN'S PLACE INC.

Opinion

We have audited the accompanying financial statements of Ann's Place Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Ann's Place Inc., as of December 31, 2021, and the changes in its net assets and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Ann's Place Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Ann's Place Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but it is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with

generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally excepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether
 due to fraud or error, and design and perform audit procedures responsive to those risks.
 Such procedures include examining, on a test basis, evidence regarding the amounts and
 disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of
 expressing an opinion on the effectiveness of Ann's Place Inc.'s internal control.
 Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise a substantial doubt about Ann's Place Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited Ann's Place Inc.'s 2020 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated April 15, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2020, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Hoge + Herrordey F.C.
HOPE & HERNANDEZ, P.C.

Bridgeport, Connecticut

March 31, 2022

FINANCIAL STATEMENTS

ANN'S PLACE INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2021 and 2020

ASSETS	2021	_	2020
Current Assets:			
Cash \$	478,574	\$	339,826
Accounts Receivable	17,225		-
Contributions and Grants Receivable, Net	18,501		37,365
Prepaid Expenses	21,362		17,200
Investments	453,852	_	309,330
Total Current Assets	989,514		703,721
Property, Plant and Equipment:			
Land, Building and Equipment, Net	4,231,037	_	4,336,870
·			
TOTAL ASSETS \$	5,220,551	\$_	5,040,591
LIABILITIES AND NET ASSETS			
Current Liabilities:			
Accounts Payable & Accrued Expenses \$	17,417	\$	719
Deferred Revenue	17,800		-
CT Bridge Loan	_		10,000
Total Current Liabilities	35,217	_	10,719
Long-Term Liabilities:			
Paycheck Protection Program Note Payable		_	164,300
TOTAL LIABILITIES	35,217		175,019
		_	•
NET ASSETS			
Without Donor Restrictions	5,177,001		4,852,457
With Donor Restrictions	8,333	_	13,115
Total Net Assets	5,185,334	_	4,865,572
TOTAL LIABILITIES AND NET ASSETS \$	5,220,551	\$_	5,040,591

See Accompanying Notes and Accountant's Report.

ANN'S PLACE INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2021 WITH COMPARATIVE TOTALS FOR DECEMBER 31, 2020

		Without Donor Restrictions		With Donor Restrictions		Total 2021		Total 2020
SUPPORT AND REVENUE:								
Corporate & Foundations	\$	99,830	\$	169,325	\$	269,155	\$	219,354
Individuals		362,272	·	44,257		406,529		419,970
Government		-		1,200		1,200		-
Religious, Service & Civic Organizations		10,554		-		10,554		16,136
Employee Matching		11,757		-		11,757		10,945
Financial Aid Donations		-		300		300		400
Fundraisers Held by Community		59,652		-		59,652		32,964
Ann's Place Fundraisers		465,113		-		465,113		288,558
Paycheck Protection Program Revenue		317,932		-		317,932		-
Contributed Services		155,203		-		155,203		105,438
In-Kind Contributions (Fundraising Event Items)		86,124		-		86,124		16,835
Interest & Dividend Income		2,816		-		2,816		2,163
Other Income		13,126		-		13,126		12,708
Net Assets Released from Restrictions		219,864		(219,864)	-	-	_	
TOTAL SUPPORT AND REVENUE		1,804,243		(4,782)	_	1,799,461	_	1,125,471
EXPENSES:								
Program Services:								
Client Services		888,337		-		888,337		822,649
Outreach & Education		242,982			_	242,982	_	197,943
Total Program Services		1,131,319			-	1,131,319	_	1,020,592
Support Services:								
Management and General		115,343		-		115,343		98,323
Fundraising		247,629		-		247,629		159,465
Total Support Services		362,972	•	-	-	362,972	_	257,788
Total Expenses		1,494,291			_	1,494,291	_	1,278,380
Change in Net Assets from Operations		309,952		(4,782)		305,170		(152,909)
Non-Operating Activities:								
Investment Return, Net		14,592		_		14,592		7,505
Total Non-Operating Activities		14,592			_	14,592	_	7,505
CHANGE IN NET ASSETS		324,544		(4,782)		319,762		(145,404)
NET ASSETS - BEGINNING OF YEAR	,	4,852,457		13,115	_	4,865,572	_	5,010,976
NET ASSETS - END OF YEAR	\$	5,177,001_	\$	8,333	\$ _	5,185,334	\$ _	4,865,572

See Accompanying Notes and Accountant's Report.

ANN'S PLACE INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2021 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2020

			ROGRA	PROGRAM SERVICES	S	SU	SUPPORT SERVICES	ES		TOTALS	(0
EXPENSES	ı	Client Services	Outr Ed.	Outreach & Education	Totals	Management & General	Fundraising	Totals	 	2021	2020
· Salaries	₩	411,018	` ₩	187,351 \$	\$ 698'369	62,341	\$ 59,668 \$	\$ 122,009	\$ 60	720,378 \$	602,484
Payroll Taxes		30,446		13,709	44,155	17,117	4,435	21,552	22	65,707	59,574
Employee Benefits	•	46,738		573	47,311	1,723	575	2,298	ا ايو	49,609	108,113
Total Salaries & Related Expenses		488,202	•••	201,633	689,835	81,181	64,678	145,859	66	835,694	770,171
Professional Fees		14,638		13,269	27,907	2,451	6,445	8,896	96	36,803	33,727
Program Specific Costs		46,768			46,768		•	ı		46,768	58,874
Insurance		8,136		7	8,138	906'9	4,798	11,704	4	19,842	19,121
Tech & Comminications		28,047		6,613	34,660	1,876	1,208	3,084	*	37,744	38,011
Facilities		46,060		1,192	47,252	7,935	554	8,489	<u>6</u>	55,741	46,593
Consumables/Copying/Printing		15,135		6,174	21,309	1,898	24,794	26,692	32	48,001	34,060
Staff Development/Dues & Subscriptions		3,847		915	4,762	t	•	t		4,762	1,571
Advertising & Event Specific Costs		178		550	728	20	134,856	134,876	9,	135,604	42,081
Financing/Business Fees/Other		632		2,051	2,683	4,609	5,004	9,613	3	12,296	15,446
Contributed Services	` '	155,203			155,203	•	1	•	l I	155,203	105,438
Total Expenses Before Depreciation		806,846		232,399	1,039,245	106,876	242,337	349,213	<u></u>	1,388,458	1,165,093
Depreciation of Buildings and Equipment	-	81,491		10,583	92,074	8,467	5,292	13,759	၂ ဥ	105,833	113,287
TOTAL EXPENSES	↔"	\$ 888,337 \$		242,982 \$	1,131,319 \$	115,343	\$ 247,629	\$ 362,972	 2	1,494,291 \$	1,278,380

See Accompanying Notes and Accountant's Report.

ANN'S PLACE INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2021 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2020

CASH FLOWS FROM OPERATING ACTIVITIES		2021		2020
Change in Net Assets Adjustments to Reconcile Change in Net Assets to Net Cash	\$	319,762	\$	(145,404)
Provided (Used) by Operating Activities: Depreciation		105,833		113,287
Unrealized Gain on Investments Change in:		(14,592)		(7,505)
Accounts Receivable		(17,225)		<u>-</u>
Contributions & Grants Receivable		18,864		(19,711)
Prepaid Expenses		(4,162)		(843)
Accounts Payable and Other Accrued Expenses Deferred revenue		16,698 17,800		(13,901) (14,177)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		442,978		(88,254)
CASH FLOWS FROM FINANCING ACTIVITIES				
Repayment of CT Bridge Loan		(10,000)		10,000
Paycheck Protection Program Note Foregiveness		(164,300)		164,300
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES		(174,300)	_	174,300
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of Investments Acquisition of Fixed Assets		(129,933) -		(42,276)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES		(129,933)		(42,276)
NET INCREASE (DECREASE) IN CASH		138,745		43,770
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR		339,829	_	296,056
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	478,574	\$	339,826
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION				
Cash Paid During the Year for:				
Interest Income Taxes	\$ <u>=</u>	•	\$ =	-

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1 - STATEMENT OF PURPOSE

Ann's Place mission is to provide comfort, support and resources to people living with cancer and to their loved ones, helping to create a unique pathway through cancer to improve their quality of life. All services are offered free of charge.

Ann's Place provides professional family and individual counseling, children's play therapy and 15 different support groups focusing on specific areas of concern for cancer patients and caregivers. In addition, the organization offers an extensive range of wellness programs such as movement classes, grief yoga, creative arts expression, horticulture therapy and more. Staff are actively involved in community outreach and education as well as regularly inviting speakers in to address issues of client interest, advances in cancer diagnosis and treatment, and wellness education. All programs are designed to strengthen and sustain our families and make sure no one faces cancer alone.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Accounting Policies

The presentation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These assumptions include but are not limited to the depreciable lives of long-lived assets and allocation of functional expenses. Actual results could differ from those estimates.

Support and Revenue Recognition

Revenues and expenses are recognized on the accrual basis of accounting which recognizes revenues when earned and expenses when incurred.

Basis of Presentation

Ann's Place Inc.'s financial statements have been prepared in accordance with U.S. generally accepted accounting principles, which require the Agency to report information regarding its financial position and activities according to the following net asset classifications:

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Agency's management and the board of directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Agency or by the passage of time. Other donor restrictions can be perpetual in nature, where by the donor has stipulated that the funds be maintained in perpetuity. Ann's Place Inc. does not have any perpetual type net assets at December 31, 2021.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

Measure of Operations

The statement of activities reports all changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Agency's ongoing programs and interest and dividends earned on investments. Nonoperating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature.

Contributions and Grants Receivable

Gifts of cash and other assets received without donor stipulations are reported as revenue and net assets without donor restrictions. Gifts received with a donor stipulation that limits their use are reported as revenue and net assets with donor restrictions. When a donor stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. At December 31, 2021, all contributions and grants receivable are due within one year and are presented net of an allowance for uncollectible contributions of \$0 on the Statement of Financial Position.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Cash and Cash Equivalents

Ann's Place Inc. considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Investments

Investments are recorded at cost, if purchased, or at fair value, if donated. Thereafter, investments are reported at their fair values in the statement of financial position, and changes in fair value are reported as investment return in the statement of activities.

Purchases and sales of securities are reflected on a trade-date basis. Gains and losses on sales of securities are based on average cost and are recorded in the statement of activities in the period in which the securities are sold. Interest is recorded when earned. Dividends are accrued as of the ex-dividend date.

Contributed and Volunteer Services

Ann's Place Inc. recognized Contributed Services revenue and expense for certain services received at the fair market value of such services. Recognized services were recorded as revenue and expense in the Client Services program as follows:

Meditation & Spirituality, Needlework, Music,	670.60 hours X \$55 per hour =
Movement, Art and Yoga	\$36,883
Art Therapy, Horticultural Therapy, Speaker	1,479 hours X \$80 per hour =
Series, Reiki and Support Group Programs	\$118,320
	<u>\$155,203</u>

Volunteer services have not been reflected in the accompanying financial statements because such services do not require specialized skills and therefore no objective basis is available to measure the value of such services. Many individuals volunteer their time and perform a variety of tasks.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -- Continued

In-kind Contributions

In-kind contributions represent the value of donated supplies, materials and equipment and are recorded when these contributions are both specifically identifiable and can be objectively valued in monetary terms (fair market value, as determined by management).

Fixed Assets and Accumulated Depreciation

Fixed assets are recorded at cost and include expenditures that naturally increase values or extend useful lives. Contributed assets are recorded at their fair market value at the date of receipt as determined by the Agency. Depreciation is computed over the estimated useful lives of the assets, which range from 5 to 39 years, using the straight-line method for financial and tax reporting purposes. Ann's Place Inc.'s policy is to capitalize all fixed asset purchases greater than \$2,000 and expense normal repairs and maintenance costs as incurred.

Functional Expenses

The costs of providing program and other activities have been summarized on a functional basis in the statement of activities and presented in detail in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Such allocations are determined by management on an equitable basis.

The expenses that are allocated include the following:

Expense Method of Allocation

Employee Benefits	Square Footage
IT Support	Square Footage
President/CEO's Salary	Time and Effort
Accounting & Contract Manager's Salary	Time and Effort
Occupancy	Square Footage
Depreciation	Square Footage
Office Supplies, Postage & Copying	Square Footage

NOTE 3 - CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Agency to concentration of credit risk consist principally of cash and investments. The Agency, at December 31, 2021, maintained \$34,915 in cash balances in excess of Federal Deposit Insurance Corporation limits. The Agency has not incurred any losses in the past and believes it is not exposed to any significant credit risk.

NOTE 4 – AVAILABILTY AND LIQUIDITY

The following represents Ann's Place Inc.'s financial assets at December 31, 2021.

Financial assets at year end:	<u> 2021</u>
Cash and cash equivalents	\$ 478,574
Accounts, contributions and grants receivable	35,726
Investments	<u>453,852</u>
Total Financial Assets	\$ 968,152
Less amounts not available to be used within one year	-0-
Financial assets available to meet general expenditures	
over the next twelve months	\$ <u>968,152</u>

Ann's Place Inc. has a \$125,000 line of credit available to meet cash flow needs.

NOTE 5 - INCOME TAXES

Ann's Place Inc. (a Connecticut Corporation) is a tax-exempt organization under section 501(c)(3) of the Internal Revenue Code and applicable state statutes and generally is not subject to income taxes. The entity is not aware of any activities that would jeopardize its tax-exempt status. As of December 31, 2021, the Agency had no uncertain tax positions that qualify for either recognition or disclosure in the financial statements and does not expect this to change in the next twelve months. The 2018 through 2021 tax years remain subject to examination by the Internal Revenue Service.

NOTE 6 - CONTRIBUTIONS AND GRANTS RECEIVABLE

Contributions and Grants Receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. The allowance balance is \$0 at December 31, 2021.

NOTE 7 - INVESTMENTS - FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. Fair value should be based on the assumptions market participants would use when pricing an asset. U.S. generally accepted accounting principles establish a fair value hierarchy that prioritizes investments based on those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets (observable inputs) and the lowest priority to an entity's assumptions (unobservable inputs). The Agency groups assets at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1 Unadjusted quoted market prices for identical assets or liabilities in active markets as of the measurement date.
- Level 2 Other observable inputs, either directly or indirectly, including:
 - Quoted prices for similar assets/liabilities in active markets;
 - Quoted prices for identical or similar assets in non-active markets;
 - Inputs other than quoted prices that are observable for the asset/liability; and,
 - Inputs that are derived principally from or corroborated by other observable market data.

Level 3 Unobservable inputs that cannot be corroborated by observable market data.

The Agency's investments are reported at fair value in the accompanying statement of financial position at December 31, 2021 as follows:

	Fair Value	Level 1
Cash & Equivalents	\$ 95,473	\$ 95,473
Exchange Traded Products	244,418	244,418
Mutual Funds	113,961	113,961
Total	\$ 453,852	\$ 453,852

The class of assets shown are the class of assets reported by the investment advisor.

NOTE 8 - LAND, BUILDING AND EQUIPMENT, NET

Below is a summary of the Agency's fixed assets at December 31, 2021:

below is a sufficient of the Agency's fixed assets at becember of, 2021.				
	2021			
Land	\$1,050,000			
Building	3,972,478			
Artwork	218,957			
Office Equipment	65,156			
Furniture and Fixtures	61,827			
Software	65,748			
Sub-Total Sub-Total	5,434,166			
Less: Accumulated Depreciation	(1,203,129)			
TOTAL	\$4,231,037			

NOTE 9 - LINE OF CREDIT

The Agency has a \$125,000 line of credit with the Savings Bank of Danbury, secured by a first security interest on Ann's Place Inc.'s business assets. As of December 31, 2021, the credit line balance outstanding is \$0.

NOTE 10 - NET ASSETS

Net assets with donor restrictions were as follows for the year ended December 31, 2021:

Specific Purpose
Client Aid \$ 8,333

Net assets without donor restrictions were as follows for the year ended December 31, 2021:

Board designated for capital improvements \$ 192,473 Unrestricted \$ 4,984,528 \$ 5,177,001

NOTE 11 - EMPLOYEE BENEFITS

Deferred Compensation Plan - The Agency maintains a pre-tax 403B savings plan administered through AXA Advisors, LLC, open to all employees. Although it may elect to do so, since its inception, Ann's Place Inc. has not made any contributions to the plan.

NOTE 12 - OPERATING LEASE

In February, 2019 Ann's Place Inc. entered into a 60 month operating lease for a copier/fax machine. Monthly lease payments were \$1,141. In October, 2020, the terms of the lease were re-negotiated and the monthly lease payments were reduced to \$901 for the remaining life of the lease. On June 22, 2021, Ann's Place Inc. entered into a 63 month operating lease for a postage machine. Quarterly payments are \$157. Minimum lease payments for the operating leases at December 31, 2021 are as follows:

2022	\$ 11,441
2023	10,540
2024	628
2025	628
2026	<u>471</u>
Total	\$ 23,708

NOTE 13 - COMPARATIVE FINANCIAL STATEMENTS

The financial statements include certain prior year summarized comparative information in total but not by net asset category or functional expense category. Such information does not include sufficient detail to constitute a presentation in accordance with generally accepted accounting principles. Accordingly, such prior year information should be read in conjunction with Ann's Place Inc's financial statements for the year ended December 31, 2020, from which the summarized information was derived.

NOTE 14 - SUBSEQUENT EVENTS

Date of Management Evaluation - Management has evaluated subsequent events through March 31, 2022, the date on which the financial statements were available to be issued. Management has identified the following significant subsequent events requiring disclosure:

The future effects and additional impact of the COVID-19 pandemic is unknown at this time.